

Serving New York Board Members and Property Managers of Co-ops, Condos, & Housing Associations

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HANKIN, HANDWERKER & MAZEL, PLLC

COMPANY PROFILE Our firm has represented cooperatives and condominiums concentrated mostly in the New York City area for over 15 years. The firm's cooperative and condominium department is headed by **Mark Hankin, Esq.** and **Geoffrey Mazel, Esq.** Our firm consists of five attorneys and a staff of twelve. Despite our size, our clientele includes over 7,000 units, including some of the largest complexes in the city of New York. As a result, we are vastly experienced in many of the day-to-day issues and legal issues pertinent to cooperative and condominium law.

We provide a wide range of legal services to our clients and close personal attention to their matters. We take pride in our hands-on approach with our clients, both large and small. We take a practical approach to many issues, always mindful of the clients' budgetary constraints. Our services include: general corporate counsel; attendance at annual and board meetings; and Supreme Court and Civil Court litigation.

Geoffrey Mazel is a member of the Bar Association of the City of New York Cooperative and Condominium Committee and **Mark Hankin** is a member of the New York State Bar Association Committee for Cooperatives and Condominiums. We were rated one of the top twenty cooperative and condominium firms in New York City by *Habitat* magazine and are a founding member of the *Habitat*



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Institute for Professional Studies.

We have written many articles on important issues affecting cooperatives and condominiums and are frequent lecturers for various organizations in this field.

MARKET OUTLOOK The cooperative and condominium market is heading towards trying times. Certain fixed costs such as fuel and insurance are going up and the infrastructure of many buildings are aging. Boards have a difficult balancing act in keeping maintenance as low as possible while maintaining the buildings' infrastructure. All the while, the boards have to service their constituents and keep the peace. In addition, environmental issues are getting more complicated between lead paint laws, carbon monoxide detectors, and mold issues, which are bursting on the scene. In light of these various factors, it is extremely important that boards surround themselves with good professionals, such as property managers, attorneys, and accountants.

SIGNIFICANT REFERENCES At this time, our firm represents over 30 cooperative and condominium boards including: Hilltop Village Sections 1, 2, and 3 (approximately 600 units); Deepdale Gardens First through Four Corporations (1,400 units); Clearview Gardens First through Six Corporations (1,800 units); Pinnacle Condominium (350 units); LeHavre Owners Corp. (1,000 units); United Veterans (Bellpark Manor Terrace) (850 units); Celtic Park Owners Corp. (1,000 units); and Bay Terrace Cooperative Sections I, III, and IV (550 units). Our clients encompass over seven thousand units of cooperative/condominium housing.

CONTACT

Geoffrey Mazel, Esq., Member
7 Penn Plaza, Suite 904, New York, NY 10001
(212) 349-1668 fax: (212) 202-6492
e-mail: gmazel@hhllegal.com